



# providing quality training & consultancy for over 25 years

#### **FACILITATION**

The use of facilitation is an increasingly important part of business life, since a collaborative approach to working is widely recognised as the most effective way to make decisions, capture requirements, plan projects and gain consensus.

The focus is on a team-based approach, with the right people and skills being brought together to produce high quality outputs in a short time. In order to do this successfully, a trained facilitator is essential.

# ADVANCED FACILITATION SKILLS

This highly interactive, fast-paced and enjoyable course explores the advanced techniques, skills and frameworks used by experienced Facilitators. Delegates will learn about workshop dynamics, decision-making, handling difficult situations and people, as well as the impact of culture. The course will cover techniques for emerging areas including the facilitation of teleconferences and videoconferences. It will also address the Facilitator's role in the 'close' and 'follow up' of an event.

## **Course Objectives**

## This course will enable delegates to:

- Improve workshop designs, recognising company culture, venues and the environment
- Work more effectively with Sponsors
- · Focus on managing difficult situations and people
- · Understand the influence of 'state' and 'presence'
- Develop new facilitation skills and build personal facilitation development plans
- Effectively facilitate teleconferences and videoconferences
- Understand the Ethics of Facilitation
- · Close, record and follow-up a facilitated event

## Who Should Attend

Those who wish to develop more advanced facilitation skills for use in a business context, including:

- Intermediate / Experienced Facilitators
- Project & Programme Managers
- Team Leaders
- Business Analysts
- Business Managers

Course Duration: 3 days

Course Code: AFS

#### **Practical Work**

This course includes theory and demonstration sessions, plus a significant amount of practical work to engage attendees in the facilitation techniques being explored.

## **Detailed Course Content**

#### Facilitation Story Telling

What works well; what the challenges are Facilitator self assessment

#### Workshop Design

Focus on workshop design and agendas Workshop techniques and purposes Facilitation Frameworks

Getting started

Baggage-clearing

Learning approaches, mood of the room

Focus on managing difficult situations

Workshop dynamics

Decision-making

# State, Attitude and Style

States, attitudes and styles in Facilitation Event flow and outcome Company and individual cultures Facilitation maturity Working with the Sponsor The Ethics of Facilitation

### Facilitated Events

Effective facilitation of teleconferences Effective approaches to videoconferences Venues and environments

Constraints and freedoms

(continued overleaf)

#### Pre-requisites, evening study and examinations

It is recommended that delegates have some experience of Facilitation or have attended the Workshop Facilitation Techniques course. There is a small amount of informal work each evening to prepare a workshop for the following day. Delegates also complete a simple form in advance of the course, outlining a workshop they have recently facilitated, or are about to facilitate.





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## **Detailed Course Content (continued)**

Event Closure

Workshop outcomes
Purpose of closure

How to 'close', 'write-up' and 'follow-up' a facilitated event

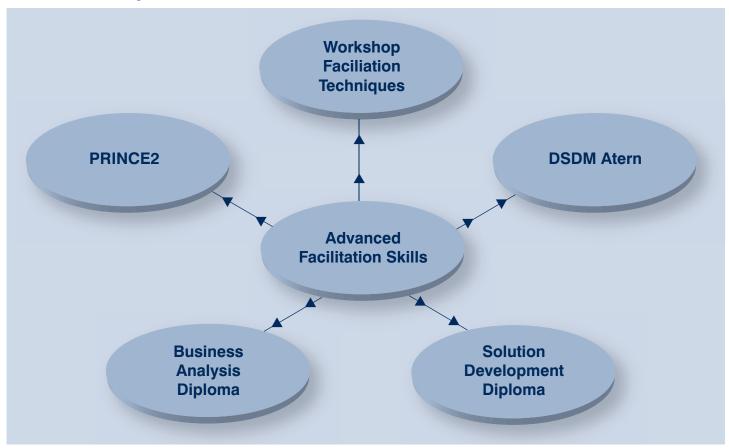
#### **More Information**

If you would like to discuss anything further, please email us at <code>contact@tcc-net.com</code>

For upcoming dates on our public schedule and prices, please visit our website at **www.tcc-net.com** 

If you have four or more people to train and would like this course run in-house, please *call us* for further details.

# **Related TCC Training Courses**



AFS201



# TCC Training & Consultancy

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